



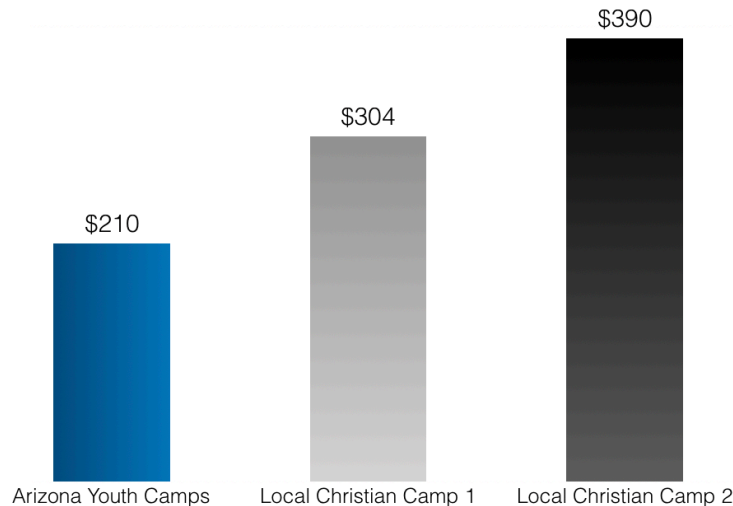
MEMORANDUM

2019 Youth Camp Pricing November 13, 2018

PURPOSE

The purpose of this memo is to inform you about the rate increase that will go into effect next year to help you plan for the coming year financially. Nobody likes annual increases, but they are inevitable at virtually every camp and necessary to ensure the quality of our camp ministry experience.

Some of the increase is to accommodate for the expenses to the new renovations, completed in 2018, and certified staff to run the new elements at Granite Hills Retreat & Conference Center. Arizona Youth Ministries pays GHCC weekly to cover the cost for employees, utilities, and maintenance. As you well know, the cost-of-living and food prices continues to rise (Food and foodservice PR increased 9% in 2018). In order to keep the cost of camp down, we have tried to limit price increases while continuing to make improvements and provide excellent food services, recreation, and programming. We are generous in blessing our camp speakers, leaders, and worship teams. We bring in special guests around the nation who want to keep coming back because they love the culture of our Arizona Youth Camps. Out of state churches and non-denominational churches have taken notice and traveled long distances to because they know our camp is affordable compared to other camps, and they know their students will encounter God. To continue providing this quality, that only makes annual increases more critical. And our camp prices are still an exceptional value when compared to other Christian camps in the area.



VAULUE IS MORE THAN THE PRICE

The value of a camp experience is not defined solely by a price number. Students at our camps attend one of the most desirable locations in Prescott, easily accessible off of Iron Springs Road near downtown – a safe community, close in proximity to a hospital and fire station, large outdoor swimming pool, and newly constructed giant swing, high ropes course, and climbing tower. Our six camp offerings can accommodate most schedules during busy summers, small camp sizes (400 or less) offer more access to experienced youth leaders/worship leaders/pastors who teach, inspire, and truly care about the spiritual growth of each student. Our camps offer the unique experience of learning from multiple Fine Arts categories, developing a skill in these areas with purpose for ministry. Each summer, we host a life-changing summer internship for prospective leaders in the church to gain exposure in ministry. Most importantly, our camp environment is truly rooted in Jesus Christ.

The entire purpose of our youth camps continue to be about students encountering God together. We will unapologetically seek all that God has for us every camp as we pray for students to be saved, set free from sin, found new in Christ, baptized in the Holy Spirit, called into ministry, and set on a course to grow as spiritually mature Christ-followers.

Discounts/Camp Scholarships

Our Ministry Network is committed to keep the price of camp as low as possible, being sensitive to the fact that our market will always be students from low-income families. We have chosen to offer youth pastors/spouse free registration and dorm leaders a significant discount as an investment in our leaders. For student campers, we offer an early-bird discount at the lowest rate possible. There are no other discounts or scholarships offered. We do this so that church groups can set their own prices and build in a financial aid/scholarship system within the church. Our prayer is that every student would be able to experience youth camp and that finances would not be the issue that keeps them from this experience. We encourage churches to register early and take advantage of the early-bird special (expires two weeks before the start of camp).

Please contact our office at 602-343-4000 to speak with Brea Graff if you have questions about your next steps in registering for youth camp.

Arizona Youth Camp 2019 Prices
Camper Registration Price: \$210**
Dorm Leaders: \$120
Youth Pastors/Spouse: Free
Deposit: \$50**

** \$210 is the early-bird rate (expires two weeks prior to camp). The full price of camp is \$225.*

*** Deposit applies to each attendee and secures their registration spot. Deposits are applied to the full price of camp and must be paid by the early-bird deadline to hold spots. Deposits are non-refundable but are transferrable to another student. After the early-bird deadline, spots with deposits that are not paid in full are released.*

We look forward to another great year of God encounters that are gospel-centered, spiritually empowered, and personally responsible to the great commission!

The best is yet to come!



GRIFFIN MCGRATH

Youth & Young Adults Director

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